



# Umar Haiyat Abdul Kohar

AZMAN HASHIM INTERNATIONAL  
BUSINESS SCHOOL, UTM

## PERSONAL PROFILE

Umar Haiyat is a senior lecturer at Azman Hashim International Business School, UTM and currently seconded to the UTM Centre for Student Innovation & Technology Entrepreneurship (UTM XCITE) as a deputy director.

## EDUCATION & TRAINING

### RMIT UNIVERSITY, MELBOURNE AUSTRALIA

PhD of Management (2014)

### UNIVERSITI TEKNOLOGI MARA (UiTM)

Master of Business Administration (2007)

## RESEARCH AND CONSULTANCY

### NUMBER OF PROJECTS AS LEADER: 6

*Development of Innovative Model for Social Entrepreneurship among Youth*

Funded by the Ministry of Sports and Youth - RM25,000

*Marketing and Branding of Food and Beverage (F&B) SMEs' Products in Batu Pahat*

Funded by UTM (IISJ Grant) - RM36,500

*Study on Malaysians Working in Singapore*

Funded by the Ministry of Human Resources - RM194,667

*Study on Malaysians Working in Singapore - Phase 2*

Funded by the Ministry of Human Resources - RM391,773

*The Development Of Community-Based Social Entrepreneurship Business Models For Young Nascent Entrepreneurs*

Funded by UTM (GUP Grant) - RM14,900

*Data Collection of Food Security And Roselle-Based Food Intake Among B40*

Funded by UTM (CRG Grant) - RM20,000

## HOW TO REACH ME

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## CORE SKILLS

- Qualitative Research (NVivo Analysis)
- Social Business Model Canvas (SBMC)
- Market Study and Analysis
- Digital Marketing (Social Media Marketing)
- Student Entrepreneurship Mentorship

## KEY ACHIEVEMENT AND AWARDS

- Scopus H-Index: 3

**2015:** Excellent Service Award, Universiti Teknologi Malaysia

**2017:** Consultancy Award, Faculty of Management, UTM

**2018:** Community Service Award, Faculty of Management, UTM

**2019:** The Best Social Scientist Award for DS52 / DS45 by the Office of Deputy Vice Chancellor (Research & Innovation), UTM

## ACCREDITATIONS

### Level 3 Diploma in Digital Entrepreneurship (UK)

- Accredited by the Learning Resource Network, UK and Malaysia Digital Economy Corporation (MDEC)

### Entrepreneurial Educator Enhancement Program (3EP)

- Accredited by the Ministry of Higher Education (MOHE)